

Business Administration (BUSN)

BUSN 189. Skills for Academic Success. 1 Credit.

Development of skills and techniques for academic success. Includes study techniques, time management, test taking, note taking, goal setting, wellness, stress management, and career orientation. Introduction to campus resources and governance. Cross-listed with ABEN 189, AGRI 189, HD&E 189, ME 189, and UNIV 189.

BUSN 194. Individual Study. 1-3 Credits.**BUSN 196. Field Experience. 1-15 Credits.****BUSN 199. Special Topics. 1-5 Credits.****BUSN 291. Seminar. 1-3 Credits.****BUSN 292. Study Abroad. 1-15 Credits.****BUSN 294. Individual Study. 1-3 Credits.****BUSN 296. Field Experience. 1-15 Credits.****BUSN 299. Special Topics. 1-5 Credits.****BUSN 301. Organizational Citizen. 0 Credits.**

Demonstrate ability to become an effective organizational citizen. Pass/Fail grading.

BUSN 318. Taxation in Management Decisions. 3 Credits.

Study of the fundamental concepts of tax implications that result from common business transactions. Prereq: ACCT 102 or ACCT 201. Cross-listed with ACCT 318. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 340. International Business. 3 Credits.

Study of international business: ways in which it differs from domestic operations; benefits of operating globally; and political, cultural, and economic problems faced by managers of firms engaged in international activities. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 341. Global Business Environment. 3 Credits.

Introduction to the policies, procedures, and institutions impacting the global business environment, including visits to relevant businesses, institutions, and historical sites. This course is taught exclusively as part of an NDSU study abroad experience. Prereq: acceptance into the NDSU College of Business program in Europe. May be repeated for credit.

BUSN 347. Principles of Real Estate. 3 Credits.

Principles and techniques of real estate appraisals, practical application of appraisal principles, and techniques to real property evaluation. Prereq: Students must be College of Business professional major or minor, Junior or Senior classification, and a 2.50 minimum NDSU grade point average. Cross-listed with AGE 347.

BUSN 379. Study Tour Abroad. 1-6 Credits.

Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 383. Organizational Communication I. 3 Credits.

Exploration of the theory of management communication practices in organizations. Emphasis on the formal structure and interpersonal aspects of supervisor-subordinate relations. Prereq: Students must be College of Business professional major or minor, Junior or Senior classification, and a 2.50 minimum NDSU grade point average. Cross-listed with COMM 383.

BUSN 391. Seminar. 1-3 Credits.

Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 392. Study Abroad. 1-15 Credits.

Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 394. Individual Study. 1-5 Credits.

Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 397. Fe/Coop Ed/Internship. 1-4 Credits.**BUSN 399. Special Topics. 1-5 Credits.****BUSN 413. Business Internship. 3 Credits.**

Supervised professional experience with an appropriate public or private business. Students must meet standards established by the employer and the College of Business. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 415. Small Business Institute. 3 Credits.

Practical application of classroom learning in a supervised consulting project with a local business. Teams analyze actual business problems, and develop recommendations for the client. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 430. Legal and Social Environment of Business. 3 Credits.

Study of legal and regulatory environment in which business firms operate, as well as the social environment. Includes business ethics and social responsibility issues. Restricted to College of Business professional major or minor and a 2.50 minimum NDSU grade point average. {Also offered for graduate credit - see BUSN 630.}

BUSN 431. Business Law I-Contracts, Property and Torts. 3 Credits.

A study of the foundations of business law and commercial transactions: the law of contracts, personal property, real estate, insurance, wills and estates, and torts. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 432. Business Law II-Business Organization and Commercial Transactions. 3 Credits.

A study of advanced topics in business organizations and commercial transactions: the law of sales, commercial paper, agency, business organizations, secured transactions, bankruptcy, securities regulation, and accountants' liability. Prereq: BUSN 431 or BUSN 430. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average. {Also offered for graduate credit - see BUSN 632.}

BUSN 440. International Business Law. 3 Credits.

Study of public and private international law as it relates to international business: international contracts and sales; international business organizations; and international trade, tariffs, and agreements. Prereq: BUSN 430. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average. {Also offered for graduate credit - see BUSN 640.}

BUSN 474. Cooperatives. 3 Credits.

Theory, practice, and evaluation of cooperatives including principles, management, marketing, finance, taxes, legal issues, and adjusting to change. Prereq: ECON 201. Cross-listed with AGE 474. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average. F, S, Su. {Also offered for graduate credit - see BUSN 674.}

BUSN 487. Managerial Economics. 4 Credits.

Use of decision science techniques such as statistical and numerical analysis and optimization to study profit, demand and supply, cost and production, market structure, pricing practices, and the impact of government regulations on management decisions. Prereq: MGMT 320, ECON 201, ECON 202, MATH 144 or MATH 146. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 489. Strategic Management. 4 Credits.

Integration and application of management, marketing, and finance principles in written and oral case analysis of organizations. Consideration of global, ethical, and current social issues. Capstone for Accounting, Business Administration, and Management Information Systems majors. Prereq: FIN 320, MGMT 320, MRKT 320, Senior standing. Co-Req: BUSN 430.

BUSN 491. Seminar. 1-5 Credits.

Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 492. Study Abroad. 1-15 Credits.

Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 494. Individual Study. 1-5 Credits.

Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 496. Field Experience. 1-15 Credits.

Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 499. Special Topics. 1-5 Credits.

Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

BUSN 632. Business Law II-Business Organization and Commercial Transactions. 3 Credits.

A study of advanced topics in business organizations and commercial transactions: the law of sales, commercial paper, agency, business organizations, secured transactions, bankruptcy, securities regulation, and accountants' liability. Prereq: BUSN 630. {Also offered for undergraduate credit - see BUSN 432.}

BUSN 640. International Business Law. 3 Credits.

Study of public and private international law as it relates to international business: international contracts and sales; international business organizations; and international trade, tariffs, and agreements. {Also offered for undergraduate credit - see BUSN 440.}

BUSN 674. Cooperatives. 3 Credits.

Theory, practice, and evaluation of cooperatives including principles, management, marketing, finance, taxes, legal issues, and adjusting to change. Cross-listed with AGE 674. F, S, Su. {Also offered for undergraduate credit - see BUSN 474.}

BUSN 690. Graduate Seminar. 1-3 Credits.

BUSN 692. Study Abroad. 1-15 Credits.

BUSN 696. Special Topics. 1-5 Credits.

BUSN 780. Economics for Managers in the Global Economy. 3 Credits.

This course will provide students with an understanding of the microeconomic tools for managerial decision making as well as an understanding of the macroeconomic environment in which firms operate. The course will include an emphasis on international issues and their impacts on the firm, such as international trade, international investment, and foreign exchange risk.

BUSN 789. Advanced Strategic Management. 3 Credits.

Value-centered enterprise leadership, integrating functional business expertise into strategy formulation and implementation. Prereq: FIN 740, MGMT 750, MGMT 751, MRKT 760.

BUSN 790. Graduate Seminar. 1-3 Credits.

BUSN 791. Temporary/Trial Topics. 1-5 Credits.

BUSN 793. Individual Study/Tutorial. 1-5 Credits.

BUSN 794. Practicum/Internship. 1-8 Credits.

BUSN 795. Field Experience. 1-15 Credits.

BUSN 796. Special Topics. 1-5 Credits.

BUSN 797. Master's Paper. 1-3 Credits.

BUSN 798. Master's Thesis. 1-10 Credits.