

# Management (MGMT)

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**MGMT 320. Foundations of Management. 3 Credits.**

Study of the major functional areas of management including an international perspective of management. Restricted to College of Business professional major or minor, and a 2.50 minimum NDSU grade point average.

**MGMT 330. Foundations of Organizational Behavior. 3 Credits.**

A behavioral approach to management with emphasis on the understanding of individual behavior in groups in organizations. Topics include motivation, communication, perception, and cultural diversity. Prereq: MGMT 320. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

**MGMT 360. Operations Management. 3 Credits.**

Study and application of concepts and managerial techniques for manufacturing and service operations. Includes production technology, facility location/layout, inventory management, MRP, just-in-time manufacturing, and total quality management. Prereq: MGMT 320, STAT 330 and MATH 144 or MATH 146. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

**MGMT 430. Leadership in Organizations. 3 Credits.**

A comprehensive study of the principles, practices, and challenges of contemporary leadership and followership. Prereq: MGMT 320. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average. {Also offered for graduate credit - see MGMT 630.}.

**MGMT 440. International Management. 3 Credits.**

Focused on management challenges associated with business activity across national boundaries. Development of management skills for global contexts. Prereq: MGMT 320. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average. {Also offered for graduate credit - see MGMT 640.}.

**MGMT 450. Human Resource Management. 3 Credits.**

Survey of human resource management, including job analysis, recruitment, selection, performance appraisal, compensation, training, and labor relations. The impact of environmental influences such as legislation, court decisions, and unions on human resource activities are addressed. Prereq: MGMT 320. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average. {Also offered for graduate credit - see MGMT 650.}.

**MGMT 451. Negotiation and Alternative Dispute Resolution. 3 Credits.**

An exploration of negotiation and conflict settlement in interpersonal, business, and international settings. Topics include techniques used in negotiations, and alternative dispute resolution procedures such as mediation and arbitration. May be repeated. Prereq: MGMT 320. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average. {Also offered for graduate credit - see MGMT 651.}.

**MGMT 452. Compensation Management. 3 Credits.**

Study of the human resource management function of compensation. Topics include the job analysis, job evaluation, wage determination, pay-for-performance, and employee benefits. The impact of compensation on recruitment, satisfaction, and performance is examined. Prereq: MGMT 450. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average. {Also offered for graduate credit - see MGMT 652.}.

**MGMT 453. Understanding and Managing Diversity in Organizations. 3 Credits.**

Use of case analysis and experiential learning to consider the theoretical perspectives and practical implications of different forms of diversity at three management levels: personal values and actions; group dynamics; institutional policies and practices. Prereq: MGMT 320. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

**MGMT 454. Labor-Management Relations. 3 Credits.**

Analysis of human resource management in the presence of labor unions. Topics include: labor history, labor law, organizing unions, contract negotiation and administration, contract dispute resolution, labor-management cooperation, and strikes. Prereq: MGMT 320. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average. {Also offered for graduate credit - see MGMT 654.}.

**MGMT 461. Supply Chain Management. 3 Credits.**

Identification of the key elements in a firm's management of their supply chain. Theory and practical applications for analyzing and developing strategies to assist firms in obtaining and maintaining a competitive advantage. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average. {Also offered for graduate credit - see MGMT 661.}.

**MGMT 462. Modeling the Supply Chain. 3 Credits.**

Development of spreadsheet models representing different positions in the supply chain. The models can be used to enhance decision making and achieve a better understanding of how the different stages in a supply chain interact. Prereq: MGMT 320, STAT 330, junior standing and at least a cumulative GPA of 2.50.

**MGMT 470. Entrepreneurship/Small Business Management. 3 Credits.**

A comprehensive entrepreneurship/small business course that examines entrepreneurial ideas, processes, individuals; new venture creation and growth (including franchises and family business); and application of management, marketing, and finance tools to the small business context. Restricted to College of Business professional major or minor, Jr or Sr classification, and a 2.50 minimum NDSU grade point average.

**MGMT 471. Leading the Nonprofit Organization. 3 Credits.**

This course covers theories, tools, and perspectives for leading and managing nonprofit organizations; exploration of similarities and differences between nonprofits and business firms; discussion of current and controversial issues in the nonprofit sector - all emphasizing practical applications for nonprofit leadership in managerial, staff, and volunteer roles. {Also offered for graduate credit - see MGMT 671.}.

**MGMT 630. Leadership in Organization. 3 Credits.**

This course will give students a comprehensive view of the principles, practices, and challenges of contemporary leadership and followership. {Also offered for undergraduate credit - see MGMT 430.}.

**MGMT 640. International Management. 3 Credits.**

Focused on management challenges associated with business activity across national boundaries. Development of management skills for global contexts. {Also offered for undergraduate credit - see MGMT 440.}.

**MGMT 650. Human Resource Management. 3 Credits.**

Survey of human resource management, including job analysis, recruitment, selection, performance appraisal, compensation, training, and labor relations. The impact of environmental influences such as legislation, court decisions, and unions on human resource activities are addressed. {Also offered for undergraduate credit - see MGMT 450.}.

**MGMT 651. Negotiation and Alternative Dispute Resolution. 3 Credits.**

An exploration of negotiation and conflict settlement in interpersonal, business, and international settings. Topics include techniques used in negotiations, and alternative dispute resolution procedures such as mediation and arbitration. {Also offered for undergraduate credit - see MGMT 451.}.

**MGMT 652. Compensation Management. 3 Credits.**

Study of the human resource management function of compensation. Topics include the job analysis, job evaluation, wage determination, pay-for-performance, and employee benefits. The impact of compensation on recruitment, satisfaction, and performance is examined. Prereq: MGMT 650. {Also offered for undergraduate credit - see MGMT452.}.

**MGMT 654. Labor-Management Relations. 3 Credits.**

Analysis of human resource management in the presence of labor unions. Topics include: labor history, labor law, organizing unions, contract negotiation and administration, contract dispute resolution, labor-management cooperation, and strikes. {Also offered for undergraduate credit - see MGMT 454.}.

**MGMT 661. Supply Chain Management. 3 Credits.**

Identification of the key elements in a firm's management of their supply chain. Theory and practical applications for analyzing and developing strategies to assist firms in obtaining and maintaining a competitive advantage. {Also offered for undergraduate credit - see MGMT 461.}.

**MGMT 671. Leading the Nonprofit Organization. 3 Credits.**

This course covers theories, tools, and perspectives for leading and managing nonprofit organizations; exploration of similarities and differences between nonprofits and business firms; discussion of current and controversial issues in the nonprofit sector - all emphasizing practical applications for nonprofit leadership in managerial, staff, and volunteer roles. {Also offered for undergraduate credit - see MGMT 471.}.

**MGMT 750. Advanced Organizational Behavior. 3 Credits.**

Study of theory and current management research to facilitate leadership of individual and small-group behavior in organizations. Topics include motivation, reward, job satisfaction, stress, communication, and conflict resolution.

**MGMT 751. Advanced Operations Management. 3 Credits.**

Advanced study of decision-making directed at creating, producing, and bringing goods and services to market under uncertain business conditions. Includes techniques from project/supply chain/quality/inventory management, forecasting, and aggregate planning.