

Professional Selling

Department Information

- **Department Location:**
Richard H. Barry Hall
- **Department Phone:**
701-231-8651
- **Department Web Site:**
www.ndsu.edu/business/ (<http://www.ndsu.edu/business/>)
- **Credential Offered:**
Undergraduate Certificate
- **Official Program Curriculum:**
catalog.ndsu.edu/undergraduate/program-curriculum/professional-selling/ (<http://catalog.ndsu.edu/undergraduate/program-curriculum/professional-selling/>)

The certificate or minor in Professional Selling develops student knowledge and competencies related to the sales profession, with particular emphasis on key interpersonal and selling skills. The program focuses on concepts and tools that are consistent with current professional practice.

Students declare a minor by completing a minor change form. Certificates must be declared within and approved by the College of Business by completing the Certificate in Professional Selling form.